

# Public financial report for the 2nd quarter 2014

# **Bank M2M Europe AS**



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### I MANAGEMENT REPORT

In the 2nd quarter of 2014, Bank M2M Europe continued to grow the volume of business. As planned, the growth of Bank's balance sheet slowed. Thus, Bank's assets increased by EUR 15.6 million (+21%), while assets under Bank's and M2M Asset Management increased by EUR 16 million (+20%). At the same time, the Bank continued to increase its income volume: Bank's total income amounted to EUR 1.2 million, an increase of EUR 704 thousand or 151% more than in the 1st quarter.

According to the strategy, the Bank continues to maintain a conservative risk profile. At the end of the 2nd quarter, the Bank's capital adequacy ratio was 24%, while the liquidity ratio was 91%.

The strategy of Bank M2M Europe encompasses servicing high net worth clients with investable assets of at least EUR 1 million. We continue to be very selective in the process of client acceptance, with all new clients being approved either by Chief Executive Officer or the Chief Business Officer. The number of Bank M2M Europe clients exceeded 250, which is in line with our business development plan.

The Bank continues to work on new product development. In the 2nd quarter, the Bank launched new deposit product- term deposit Elastic, which enables clients to receive income from short-term fund allocation in the Bank. By the end of 2014, we plan to launch a product that will provide convenient service for client owned holding companies.

The global situation is quite positive for Bank's business development. Because of the influence of confrontation in Ukraine, existing and potential Bank's clients focus on risk diversification, which gives the Bank additional opportunities to increase the business volume. Focusing on investment opportunities outside of the former USSR countries, we constantly expand the range of investment opportunities offered to clients, which provide adequate return with controlled risks. We expect that in the coming quarters, client interest in investment opportunities in Europe and the global financial markets will increase, and we plan to work on new investment ideas.

The management of the Bank is satisfied with 2nd quarter results and we expect further positive business development.

**Roberts Idelsons** 

Chairman of the Board

# **II GENERAL INFORMATION**

# 1. Shareholders of the Bank

		30.06.2014	
Shareholders	Country	Total, EUR % of total share capital	
Andrey Vdovin	Russia	27 920 130	100,00

The share capital of the Bank amounts to EUR 27 920 130 and consists of 398 859 name shares with voting rights. The nominal value of each share is EUR 70. All shares of the Bank are dematerialized shares.

### 2. Council of the Bank

Name, Surname	Position
Andrey Vdovin	Member of the Council/Chairman of the Council
Peter Charles Percival	Member of the Council/ Deputy Chairman of the Council
Hambro	
Thomas Roland Evert	Member of the Council
Neckmar	

# 3. Management Board of the Bank

Name, Surname	Position
Robert Idelson	Chairman of the Board
Tatyana Drobina	Member of the Board
Sergey Zaitsev	Member of the Board

There were no changes in the Management of the Bank during the reporting period.

# 4.Strategy and vision of the Bank

In line with the strategy Bank M2M Europe main segments of business are *private banking* and *business banking*. The Bank's mission is to provide a full range of wealth management services to high net worth clients, as well as to service their private and business banking operations.

The goals of the Bank:

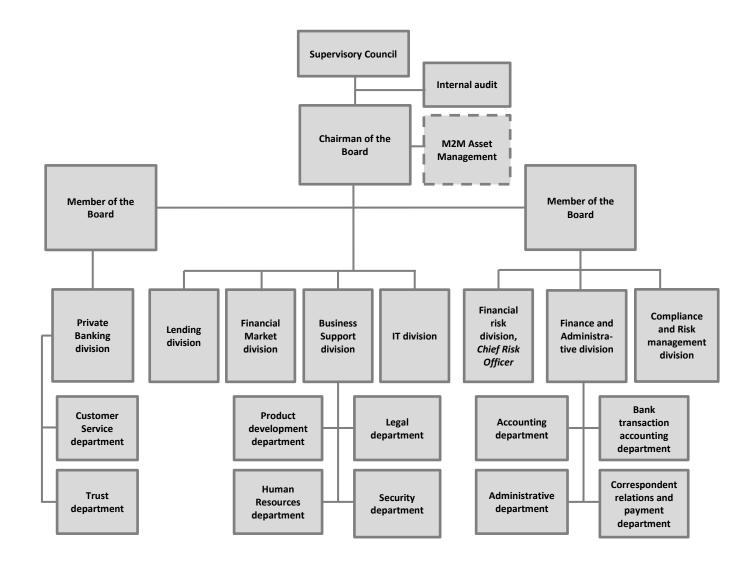
- (a) to become one of the leading banks in the private banking segment in the Baltics;
- (b) to develop and expand the range of top quality products and services for high net worth clients from Russia, the CIS, Latvia and other European countries;
- (c) to develop the loyal client base and grow business volumes, in order to achieve the goals and results, defined in the Bank's strategy.

# 5. Consolidation Group

The Consolidation Group of Bank M2M Europe includes its subsidiary:

Name of company, Registration number	Registration location code and address	Type of activities	% of total paid-in share capital	% of total voting rights
"M2M Asset Management" IPAS 40103362872	LV, Antonijas iela 3-1, Rīga, Latvija, LV-1010	Asset management company	100	100

# 6. The organisation structure of the Group



- Subsidiary of the Bank

# **III FINANCIAL PERFORMANCE**

# 1.Balance sheet as at 30 June 2014 and 31 December 2013

(EUR 000's)

(E				
Title of entry	<b>30.06.2014. Group</b> (Unaudited)	<b>30.06.2014. Bank</b> (Unaudited)	<b>31.12.2013 Group</b> (Audited)*	<b>31.12.2013 Bank</b> (Audited)*
Assets		<u> </u>		
Cash and demand deposits with central banks	886	886	2 544	2 544
Demand deposits from credit institutions	27 490	27 071	10 993	10 902
Financial assets held for trading	-	-	-	-
Financial assets at fair value, through profit or loss	64	64	157	157
Available-for-sale financial assets	20 316	20 316	9 971	9 971
Loans and receivables to customers	34 429	34 429	6 578	5 853
<ul> <li>Loans to credit institutions</li> </ul>	10 795	10 795	1 964	1 239
<ul> <li>Loans to financial institutions</li> </ul>	1 376	1 376	273	273
<ul> <li>Loans to companies and private individuals</li> </ul>	22 258	22 258	4 341	4 341
Held to maturity investments	4 308	4 308	1 706	1 706
Change of fair value of hedge portfolio hedged against interest rate risk	1	1	1	1
Prepared expense and accrued income	311	274	290	290
Property and equipment	1 765	1 751	1 875	1 858
Investment properties	-	-	-	-
Goodwill and other intangible assets	1 283	495	1 305	517
Investments in subsidiaries		1 874	-	1 874
Tax assets	1	1	23	23
Other assets	260	260	518	487
Total assets	91 113	91 729	35 960	36 182
Liabilities				
Liabilities due to central banks	-	-	-	-
Demand liabilities from credit institutions	-	-	-	-
Financial liabilities held for trading	-	-	-	-
Financial liabilities designated at fair value through profit or loss	51	51	28	28
Financial liabilities measured at amortized cost	78 072	78 769	22 685	22 934
Financial liabilities arising from financial asset transfer	-	-	-	1
Change in the fair value of the portfolio hedged against interest rate risk	-	-	-	-
Deferred income and accrued expense	465	448	222	203
Provisions	127	127	127	127
Income tax liabilities	-	-	-	-
Other liabilities	79	76	44	39
Total liabilities	78 794	79 471	23 106	23 331
Total shareholder's equity	12 319	12 258	12 854	12 851
Total liabilities and shareholder's equity	91 113	91 729	35 960	36 182
Assets under management	97 148	31 816	61 938	3 358
Memorandum items	6 925	6 925	1 973	1 973
Contingent liabilities	127	127	127	127
Financial commitments	6 798	6 798	1 846	1 846
FINANCIAI COMMINICINES	98/ ס	798 ס	1 846	1 846

\*Auditor: KPMG Baltics SIA

# 2.Income statement for the 6 month period, ended June 30, 2014 and 2013

(EUR 000's)

	30.06.2014.	30.06.2014.	30.06.2013.
Title of entry	Group	Bank	Bank
	(Unaudited)	(Unaudited)	(Unaudited)
Interest income	897	896	1
Interest expense	(290)	(297)	(1)
Dividends received	-	-	-
Commission and fee income	621	443	2
Commission and fee expense	(52)	(39)	(4)
Net realised gain/(loss) from financial assets and	-	-	-
financial liabilities measured at amortised cost			
Net realised gain/(loss) from available-for-sale financial assets and financial liabilities	124	124	-
Net realised gain/(loss) from financial assets and	6	6	-
liabilities held for trading			
Net realised gain/(loss) from financial assets and	32	32	-
liabilities at fair value through profit or loss			
Changes in fair value hedge accounting	-	-	-
Net result from foreign exchange trading and	252	251	-
revaluation			
Gain/loss from sale of tangible and intangible fixed	-	-	-
assets			
Other income	47	48	27
Other expense	(95)	(93)	(38)
Administrative expense	(1 987)	(1 878)	(923)
Depreciation	(192)	(188)	(98)
Impairment allowance	-	-	-
Impairment of financial instruments and non-financial	-	-	-
assets			
Profit/(loss) before corporate income tax	(637)	(695)	(1 034)
Corporate income tax	(4)	(4)	-
Net profit/(loss) for the period	(641)	(699)	(1 034)

# Statement of Comprehensive Income:

(EUR 000's)

Title of entry	<b>30.06.2014. Group</b> (Unaudited)	<b>30.06.2014. Bank</b> (Unaudited)	<b>30.06.2013. Bank</b> (Unaudited)
Net change in fair value revaluation reserve of securities	105	105	-
and other reserves			
Other comprehensive income for the period	105	105	-
Total comprehensive income for the period	(536)	(594)	(1 034)

# 3. Balance sheet summary as at 30 June and 31 March 2014 and 31 December 2013

('000 EUR)

	30.06.2014.	31.03.2014.	31.12.2013.
Title of entry	Group	Group	Group
	(Unaudited)	(Unaudited)	(Audited)*
Assets			
Cash and demand deposits with central banks	886	5 940	2 544
Demand deposits from credit institutions	27 490	34 670	10 993
Financial assets at fair value, through profit or loss	64	5	157
Available-for-sale financial assets	20 316	18 067	9 971
Loans and receivables to customers	34 466	12 180	6 578
Held to maturity investments	4 308	1 083	1 706
Other assets	3 583	3 585	4 011
Total assets	91 113	75 530	35 960
Liabilities			
Liabilities due to central banks		4 001	
Financial liabilities designated at fair value through profit or loss	51	19	28
Financial liabilities measured at amortized cost	78 072	58 587	22 685
Other liabilities	671	738	393
Total liabilities	78 794	63 345	23 106
Total shareholder's equity	12 319	12 185	12 854
Total liabilities and shareholder's equity	91 113	71 530	35 960
Assets under management	97 148	80 971	61 938

<sup>\*</sup>Auditor: KPMG Baltics SIA

# 4.Income statement summary of the 2nd and 1st quarter 2014

('000 EUR)

	01.04.2014	01.01.2014 31.03.2014.
Title of entry	30.06.2014. Group	31.03.2014. Group
	(Unaudited)	(Unaudited)
Net interest income	406	201
Net commissions	401	168
Net gains and losses on financial items at fair value	330	84
Other income	33	14
Total income	1 170	467
Total expenses	(1 187)	(1 087)
Profit/(loss) before impairments (+/-)	(17)	(620)
Depreciation	4	(4)
Operating profit/(loss) (+/-)	(13)	(624)
Corporate income tax	(2)	(2)
Profit/(loss) for the period (+/-)	(15)	(626)
Other comprehensive income for the period	128	(23)
Total comprehensive income for the period	<u>113</u>	<u>(649)</u>

# **5.Performance indicators**

Title of entry	<b>30.06.2014. Group</b> (Unaudited)	<b>30.06.2014. Bank</b> (Unaudited)	<b>30.06.2013. Bank</b> (Unaudited)
Return on equity (ROE)	-10.29 %	-11.41 %	-35.91 %
Return on assets (ROA)	-1.90 %	-1.98 %	-31.96 %

# 6. Analysis of concentration of the Group's securities portfolio

The Group's securities portfolio break downs by countries in which the total market value of the securities issued exceeds 10% of the Group's shareholders equity as at 30 June 2014.

(EUR 000's)

Issuer state	Securities of central	Other issuers securities	Total	% to the Group's shareholders
	governments	4.445	2.645	equity
Latvia	2 470	1 145	3 615	26%
Russia	-	2 961	2 961	22%
Lithuania	2 658	306	2 964	22%
Bulgaria	1 680	719	2 399	18%
Romania	2 148		2 148	16%
Hungary	415	976	1 391	10%
Other countries	1 676	7 470	9 146	Х
Total securities portfolio	11 047	13 577	24 624	Х

As at the 31 December 2013 the Group does not have investments in financial assets, the value of which exceeds 10% of the Group's shareholders equity.

# IV RISK AND CAPITAL MANAGEMENT

# 1.Risk Management

Information about Risk management is available at Bank M2M Europe AS corporate website – Disclosure of Information <a href="http://www.bankm2m.com/en/about-bank/in-reporting">http://www.bankm2m.com/en/about-bank/in-reporting</a>.

# Liquidity ratio calculation

(EUR 000's)

Nº	Title of entry	30.06.2014.	30.06.2014.
		Group	Bank
		(Unaudited)	(Unaudited)
1.	Assets with high liquidity (1.1.+1.2.+1.3.+1.4.)	51 139	50 721
1.1.	Cash in vault	330	330
1.2.	Demand deposits with central banks	556	556
1.3.	Deposits with solvent credit institutions	36 130	35 712
1.4.	Securities with high liquidity	14 123	14 123
2.	Current liabilities (with residual for up to 30 days)		
	(2.1.+2.2.+2.3.+2.4.+2.5.+2.6.)	56 407	56 412
2.1.	Deposits and balances due to financial institutions		
2.2.	Deposits from customers	50 765	50 791
2.3.	Issued securities		
2.4.	Money in transit	1 536	1 536
2.5.	Other current liabilities	775	754
2.6.	Off-balance liabilities	3 331	3 331
3.	Liquidity ratio (1.:2.)	91 %	90 %
4.	Minimal liquidity ratio	30%	30%

# 2. Capital adequacy

Information about capital management is available at Bank M2M Europe AS corporate website - Disclosure of Information <a href="http://www.bankm2m.com/en/about-bank/in-reporting">http://www.bankm2m.com/en/about-bank/in-reporting</a>.

The Bank's equity is higher than the total amount of capital, required for covering all the substantial risks, inherent to banking operations.

# Summary report of equity and minimum capital requirements

(EUR 000's)

			(EUR 000 S)
Nº	Title of entry	30.06.2014.	30.06.2014.
		<b>Group</b> (Unaudited)	<b>Bank</b> (Unaudited)
1.	Own funds (1.1.+1.2.)	13 602	14 388
1.1.	Tier 1 capital 1.1.1.+1.1.2.)	10 853	11 639
1.1.1.	Common tier 1 capital	10 853	11 639
1.1.2.	Additional tier 1 capital	-	-
1.2.	Tier 2 capital	2 749	2749
2.	Sum of the risk weighted asset amount (2.1.+2.2.+2.3.+2.4.+2.5.+2.6.+2.7.)	57 475	57 615
2.1.	Amount of the risk weighted assets for credit, counterparty credit and dilution risk and free deliveries	54 762	56 500
2.2.	Risk exposure amount for settlement/delivery risk	-	-
2.3.	Risk exposure amount for position, foreign exchange and commodity risks	621	657
2.4.	Risk exposure amount for operational risk	381	381
2.5.	Risk exposure amount for credit value adjustments	77	77
2.6.	Risk exposure amount associated with large exposures in the trading book	-	-
2.7.	Risk exposure amount for other risks	1 634	
3.	Capital adequacy ratios and levels of capital		
3.1.	Common equity tier 1 capital ratio (1.1.1./2.*100)	18.88 %	20.20 %
3.2.	Surplus (+) / deficit (–) of common equity tier 1 capital (1.1.12.*4.5%)	8 267	9 046
3.3.	Tier 1 capital ratio (1.1./2.*100)	18.88 %	20.20 %
3.4.	Surplus (+) / deficit (–) of tier 1 capital (1.12.*6%)	7 404	8 182
3.5.	Total capital ratio (1./2.*100)	23.67 %	24.97 %
3.6.	Surplus (+) / deficit (–) of own funds (12.*8%)	9 004	9 779
4.	Total requirements for capital buffers (4.1.+4.2.+4.3.+4.4.+4.5.)	2.50%	2.50%
4.1.	Capital conservation buffer (%)	2.50%	2.50%
4.2.	Requirement for a countercyclical capital buffer (%)	-	-
4.3.	Requirement for a systemic risk capital buffer (%)	-	-
4.4.	Requirement for a capital buffer of institution defined as global systemic importance institution (%)	-	-
4.5.	Requirement for a capital buffer of other institutions defined as global systemic importance institutions (%)	-	-
5.	Capital adequacy ratios including adjustments		
5.1.	Provisions or adjustments in valuation of assets, applying special equity policy	-	-
5.2.	Common equity tier 1 capital ratio, including adjustments in row 5.1.	18.88 %	20.20 %
5.3.	Tier 1 capital ratio, including adjustments in row 5.1.	18.88 %	20.20 %
5.4.	Total capital ratio, including adjustments in row 5.1.	23.67 %	24.97 %

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